

## Key Takeaway

“It’s impossible to put a dollar value on the site-wide efficiency and productivity improvement—Sola Mobile’s impact goes far beyond the calculated savings.”

*Ray Luff - Logistics and Procurement Superintendent, AIC Mines*

## Key from the interview

1. “Sola Mobile has fundamentally changed how our warehouse team operates. We do more with a small labour force, increase stock accuracy, and have the record keeping we need.”
2. “Stock outs are rare, rework is nearly eliminated, and the whole site is more efficient—customers get parts faster and spend less time chasing inventory.”
3. “We’re no longer seen as a bottleneck, but as a key part of site productivity. It’s been a game changer for our operation.”
4. “Go and get it. It will change how your warehouse operates, but you’ve got to do the whole thing—from receipting to stocktake. Do it end-to-end, and you’ll change everything.”
5. “Implementing Sola Mobile forced us to organise and clean up the warehouse—a much-needed overhaul that has delivered lasting benefits.”
6. “The bonus is the efficiency, but the good part is that the labour force doesn’t have to increase and people booking things out are now doing it as a habit, not a chore.”
7. “With barcodes and mobile workflows, we now track 95% of all stock taken from the warehouse—errors and missing parts just don’t happen like they used to.”
8. “After putting the process in, everyone accepted it and moved on. Taking a photo of stock when it comes in and having it appear straight in Pronto—that’s amazing.”
9. “Pre-picked and labelled stock is now ready for collection for every vehicle and machine. Accuracy is really good, and customers no longer wait for their parts.”
10. “We now reconcile the entire warehouse stocktake in two months—before, it wasn’t even possible to count it all. Cyclic counts are now routine.”

11. “Audit and compliance are easy. Auditors get everything they need instantly—from linked images to electronic sign-offs.”
12. “People used to spend hours in the warehouse looking for parts. Now, nobody brings up the warehouse anymore—it does its job and enables the rest of the site.”
13. “Finance doesn’t have to spend time fixing journals or missing codes. All the cost centres and project numbers are on the barcode.”
14. “Morale is higher and we are proud of our warehouse operation. Other departments recognise us as part of the team that makes everything happen.”
15. “It’s impossible to put a dollar value on the site-wide productivity improvement. The calculated savings are only part of the story—the real return is much larger.”

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